



# EUROPE'S 2<sup>ND</sup> ANNUAL **L-NGV** 2014

**Build the business case, establish essential partnerships, meet active fleets**

**26th-28th March 2014 | London, UK**

## Benefits of attending

- **Gain exclusive insights into the decision-making processes of first movers and the next generation of fleets** actively pursuing clean technology such as **Vos Logistics**, **Muller-Wiseman**, **Co-Operative**, **Tesco** and more
- **Predict the future of the regulatory landscape** and identify new growth opportunities across the European alternative fuel infrastructure with insights from the **European Commission**
- **Ensure your compliance with complex and conflicting European standards** by discovering new initiatives **ISO** and **TNO** are developing
- **Develop new partnerships and cement existing relationships** with key stakeholders across the entire NGV community including **Westport**, **Volvo**, **Gazprom** and more
- Stay competitive by preparing for the future with **key intelligence on LNG price and tariff developments** with new insights from **LNG Europe** and **Interfax**

## Workshop: 28th March 2014

- A) Exploring The Alternative Fuel Infrastructure Directive For Europe Until 2025 - Application And Future Prospects  
**Franz Söldner**, Advisor to the European Commission, Former Directorate General for Mobility and Transport  
**European Commission**

## Endorsed By



## 18+ expert speakers including



**Franz Söldner**, Advisor to the European Commission, Former Directorate General for Mobility and Transport, **European Commission**



**Antonio Tricas**  
Cabinet of Vice-President Siim Kallas, Directorate-General for Mobility and Transport, **European Commission**



**Koos Blaazer**  
CEO Oil & Gas  
**LNG Europe**



**Annemarie Timmermans**  
LNG Project Manager  
**Vos Logistics**



**Gordon Excel**  
Vice President Market Development Europe  
**Westport**



**David Graebe**  
Head of Gas for Transport  
**GAZPROM Germania GmbH**



**Gertjan Koornneef**  
Senior Business Consultant  
**TNO**



**Christopher Maltin**  
Founder and Chairman  
**Organic Power Holdings**



**Peter Hendrickx**  
Marketing & Sales Manager  
**Rolande LNG B.V.**



**Rachael Dillon**  
Climate Change Policy Manager  
**Freight Transport Association**

## Benefits of attending

The second annual L-NGV Forum brings together key people from the European NGV community with a shared vision to advance progress towards the commercial uptake of gaseous fuels within transport.

Join this interactive forum to ensure you are well prepared and positioned to capitalise on the transition from diesel to cleaner fuel in Europe.

Take part in interactive debates and round-table discussions to disseminate knowledge and best practice for the entire NGV community.

Leave this initiative understanding the next steps for your company's strategic growth and the tools required for sustainable expansion.

- **Discover your next steps towards clean technology** by understanding the collective experiences, decision making processes and insights from **mature LNG fleets** and those carefully prequalified with an **active interest** to convert in the next 18 months: discussion from **Muller Wiseman, Vos Logistics, Tesco** and **Co-Operative** and more.
- Protect your business and **prepare for future LNG price fluctuations** by uncovering the latest forecasts on European infrastructure growth and global LNG liquefaction capacity increases. Insights from **LNG Europe** and **Interfax**.
- **Effectively plan your strategic growth** by fully understanding all the **options to entering the NGV market** with access to key intelligence from **LNG Europe** and **Grain LNG**.
- **Capitalise on emerging opportunities** by gaining insight on the latest logistics, fuelling facilities and wider shipping development from **LNG Europe** and **Grain LNG**.
- **Access insights into the international standards** being developed for **fuelling stations, fuel quality** and **tank design** with critical insight from the **International Standardisation Organisation**.
- Leave knowing the **exact steps required to action change in your business** with **highly interactive** and collaborative round table discussions and advisory panel wrap up: **LNG Europe, European Commission, Organic Power** and **FTA**.
- **Assess the impact on your business of current and planned developments** for European alternative fuel infrastructure growth by hearing from a key architect of the **Clean Power for Transport** package: **European Commission**.

## Who should attend?

The 2nd Annual L-NGV Forum brings together senior representatives from the following industries:

- Fleet owners
- Truck OEMs
- Engine manufacturers
- LNG vehicle equipment suppliers
- LNG filling stations equipment suppliers
- Regulators & Government
- Filling stations owners and builders
- Fuel suppliers
- Consultants



Search groups for: **LNG Fuelled Vehicles Forum** to join the online community

## Hear what previous Hanson Wade attendees have to say

"Good candidate for the best event in 2012."

**NextLNG Ltd**

"A very interesting conference, as there were many different players with different perspectives on LNG."

**AP Moller Maersk**

"A good conference of just the right size to allow effective communication and networking."

**Unigas International B.V.**

"Useful conference with interesting topics and relevant people attending."

**Gasnor**

"It was very good to see so many end users/suppliers at this year's conference. Make things very useful/informative, with real scenarios and thoughts."

**KPI Bridge Oil**

"A very interesting and informative conference because of the outstanding quality of the participants."

**Lindenau**

## Speakers



**Franz Söldner**  
Advisor to the European Commission, Former Directorate General for Mobility and Transport  
**European Commission**

Franz Söldner, Advisor to the European Commission, Directorate General for Mobility and Transport. Co-ordinator of Clean Power for Transport package until its adoption by the European Commission related to clean and energy efficient transport systems, urban transport and alternative fuels.



**Václav Chrz**  
Project Leader for The ISO Standard on LNG Fuelling Stations  
**ISO**

Václav Chrz is Director of technology development at Chart Industries who are focused on the manufacturing of cryogenic equipment for industrial gases and LNG. He is also project leader for the ISO standard on LNG fuelling stations.



**Annemarie Timmermans**  
LNG Project Manager  
**Vos Logistics**

Annemarie Timmermans has been actively involved in Vos Logistics' efforts to introduce LNG as a fuel in road transportation in the Netherlands since 2008. Since October 2012, Annemarie manages the Vos Logistics LNG Project Team.



**Gertjan Koorneef**  
Senior Business Consultant  
**Netherlands**  
**Organisation for Applied Scientific Research (TNO)**

Gertjan Koorneef has a background in automotive engineering and innovation management and is business consultant in the field of future energy carriers for transport at TNO in Delft, the Netherlands.



**David Graebe**  
Head of Gas for Transport  
**GAZPROM Germania GmbH**

David Graebe joined GAZPROM Germania in 2007 after more than 7 years of work as managing consultant at PwC Management Consulting Services and IBM Business Management Services for international clients in the energy industry.



**Koos Blaazer**  
CEO, Oil & Gas  
**LNG Europe**

Koos Blaazer, founder and general manager of LNG Europe, has some twenty years of experience in the use of natural gas for propulsion. As director of a gas grid operator Koos was closely involved with the initiation of CNG in the Netherlands.



**Jeff Seisler**  
CEO  
**Clean Fuels Consulting**

Dr. Jeffrey M. Seisler is the CEO of Clean Fuels Consulting. Clean Fuels Consulting is a private company whose mission is to facilitate the commercialisation of clean fuels and technologies.



**Andy Eastlake**  
Managing Director  
**Low Carbon Vehicles Partnership**

Andy Eastlake is currently Managing Director at the Low Carbon Vehicle Partnership and has been a board Director at Cenex since 2008. The Lowcyp, established in 2003, is a public-private partnership that exists to accelerate a sustainable shift to lower carbon vehicles and fuels.



**Peter Stewart**  
Chief Energy Analyst  
**Interfax Global Energy Services**

Peter Stewart is Chief Energy Analyst with Interfax Global Energy Services, and managing editor of a monthly global analytical gas publication Global Gas Analytics which he set up for Interfax in October 2012.



**Peter Hendrickx**  
Marketing & Sales Manager  
**Rolande LNG B.V.**

Peter Hendrickx joined Rolande LNG in 2010. He is responsible for the roll out of the Rolande marketing plan including growth of the complete supply chain to make it possible to use LNG as an alternative for diesel in road transport.



**Ed Carter**  
Commercial Relationship and Development Manager  
**National Grid - Grain LNG**

Ed Carter has worked at the National Grid UK since 2007, having previously worked at Ofgem. He is now Commercial Relationship and Development Manager at National Grid Grain LNG and is working towards developing the infrastructure Grain LNG operate.



**Christopher Maltin**  
Founder and Chairman  
**Organic Power Holdings**

Christopher Maltin is the founder and is currently the Chairman of Organic Power Holdings. He is also a director of Biomethane Ltd. He was a founding member of the Renewable Energy Association and the Biomethane for Transport forum and was a director of the NGVA Europe.



**Rachael Dillon**  
Climate Change Policy Manager  
**Freight Transport Association**

Rachael Dillon joined the Freight Transport Association (FTA) in 2007 and now works as a climate change manager, coordinating the Logistics Carbon Reduction Scheme in which fleets can record, report and reduce their carbon emissions from transport operations.



**Jon Paul Brown**  
National Transport Manager  
**Co-Operative**

Jon Paul Brown is National Transport Manager within the Logistics Service senior team at Co-Operative. He is responsible for maintenance and development of all its commercial HGV fleet and to reduce its carbon footprint.



**Caroline Sindrey**  
Group Distribution Environmental Manager  
**Tesco**

Caroline Sindrey is the Group Distribution Environmental Manager at Tesco, one of the world's largest retailers. She is responsible for setting Tesco Distribution's environmental strategy and achieving its carbon reduction targets.



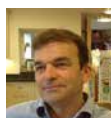
**Jennifer Strachan**  
Logistics Development Analyst  
**Müller Wiseman Dairies**

Jennifer has been involved with LNG vehicles since 2011. She is currently the project manager for the Müller Wiseman led Wisely Driven Fuel Partnership project funded by the Technology Strategy Board (TSB).



**Gordon Excel**  
Vice President, Market Development Europe  
**Westport**

Gordon is focused on leading the development of the European market in advance of emerging product offerings. He has been with Westport for 10 years and was previously VP and General Manager Americas with Cummins Westport, a Westport Joint Venture company.



**Chris Smith**  
Managing Director  
**G-Volution**

Chris Smith co-founded G-volution and is responsible for fund raising, grant development, OEM and Tier 1 relations as well as business development in the USA, Europe and Asia.



**Antonio Tricas**  
Cabinet of Vice-President Siim Kallas, Directorate-General for Mobility and Transport  
**European Commission**

Antonio Tricas is a member of the Cabinet of Vice-President Siim Kallas. He is currently Directorate General for Energy and Transport within the Unit Clean Transport and Urban Transport.



**Matthias Maedge**  
EU Affairs Manager, Head of Brussels Liaison Office  
**NGVA Europe**

Matthias Maedge has been appointed head of the NGVA Europe liaison office in Brussels in September 2010 and represents the interests of the NGV related industry at EU level.

## Day 1

26th March 2014

## BUILDING A COMMERCIAL BLUEPRINT

## 08.15 Registration, Refreshments &amp; Networking

## 08.40 Chairman's Opening Remarks

**Matthias Maedge**, EU Affairs Manager, Head of Brussels Liaison Office

## 09.00 Multi Fleet Interactive Insight Session: Lessons Learned From The First Movers

- What have the first movers learned, where are they now? What would they do differently?
- What advice do they have for the next generation? Where are they going next?
- If a one size fits all approach doesn't exist, how should your fleet proceed?

**Annemarie Timmermans**, LNG Project Manager, **Vos Logistics**; **Jennifer Strachan**, Logistics Development Analyst, **Muller-Wiseman**; **Caroline Sindrey**, Group Distribution Environmental Manager, **Tesco**

## 09.40 Multi Fleet Interactive Insight Session: Inside The Decision Making Process of the Next Generation

- How do fleets make a decision? What are the biggest inhibitors?
- What questions do fleets have that they need answered to build a business case?
- What do they need to know to make a decision with the life span of their fleet in mind?

**Jon Paul Brown**, National Transport Manager, **Co-Operative**

## 10.20 A Gas Manifesto For Commercial Vehicles: Challenges And Benefits Of LNG In The Freight Sector

- Responding to climate change pressures with the Logistics Carbon Reduction Scheme
- Presenting the case for natural gas refuelling infrastructure from the collective perspective of fleet operators

**Rachael Dillon**, Climate Change Policy Manager, **Freight Transport Association**

## 11.00 Morning Refreshments &amp; Speed Networking

Making contact with your industry colleagues in the industry is the most important part of your conference experience. Meet over 70% of delegates in 1 hour!

## 11.40 Case Study: Learning Critical Lessons From Operation and Growth Of A LNG Fuelled Fleet

- Operational experience with LNG vehicles
- Opportunities and threats to expansion of the LNG fleet
- Outlook on future developments

**Annemarie Timmermans**, LNG Project Manager, **Vos Logistics**

## 12.20 Is LNG The Only Option? Assessing, Evaluating and Debating Alternatives

- The different kinds of fuels available to the transport industry: positives and negatives
- The future of alternative fuels in Europe until 2025

- Euro VI emission standards and what they mean for truck owners, including a look to what lies beyond Euro VI

**Gertjan Koornneef**, Senior Business Consultant, **TNO**

## 13.00 Networking and lunch

## 14.00 Action Focused Session: Reduce Risk By Fully Understanding How To Upscale From Trial To Commercialisation

- Real-life experience in daily use of LNG buses in Poland
- Challenges in LNG station implementation and how they can be tackled
- Lower risk and grow from pilot case to a sustainable business

**David Graebe**, Head of Gas for Transport, **Gazprom**

## 14.40 Multi OEM Interactive Insight Session: Quiz The OEMs on Future Plans and Options

- What are your options and who is planning what and when over the next 6 years?
- How are OEMs preparing for Euro VI and Euro VII?
- Dual fuel and other key technology

Featuring a panel of leading OEMs

## 15.20 Afternoon Refreshments &amp; Networking

## 16.00 Technology Neutral Session: Uncovering The Best Ways To Transition From Diesel To Cleaner Fuels

- Every method for a fleet to transition to LNG
- Focus on the different engine and vehicle technologies
- Including a focus on dual fuel and other key technology

**Gordon Excel**, VP Market Development Europe, **Westport**

## 16.40 Chairman Facilitated Round Table Discussion Addressing The Key Outcomes Of The Day

- The session will identify the many ways an organisation can enter the NGV market and assess the alternative fuel and technology available on the market today.

**Gordon Excel**, Vice President Market Development Europe, **Westport**; **Chris Smith**, Managing Director, **G-Volution**

## 17.10 Chairman's closing remarks



Search groups for: **L-NGV Forum** to join this online community.



Search groups for: **LNG Fuelled Vehicles Forum** to join the online community



## EUROPEAN INFRASTRUCTURE

## 08.15 Registration, Refreshments &amp; Networking

## 08.40 Chairman's Opening Remarks

**Christopher Maltin**, Founder and Chairman,  
**Organic Power Holdings**

## 09.00 2020 Strategic Spotlight: How Will European LNG Infrastructure Develop In The Next 6 Years And How Can You Capitalise?

- Understand what has been achieved to date and gain insight into the entire LNG market, including both road and shipping to understand where future growth is likely to come from
- What is planned for LNG logistics and fuelling stations
- Prepare for the future by understanding the expected price and tariff development

**Koos Blaazer**, Head of Natural Gas, **LNG Europe**

## 09.40 Case Study: Beyond the Blue Corridor - Opportunities for those off the Blue corridor

- Experience of LNG trucking operations
- The UK market and its potential
- The new facility at Grain and the future

**Ed Carter**, Commercial Development Manager,  
**Grain LNG (National Grid UK)**

## 10.20 Morning Refreshments and Networking

Making contact with your industry colleagues in the industry is the most important part of your conference experience. Meet over 70% of delegates in 1 hour!

## 11.20 Technical Spotlight Session: Overcoming Technical and Safety Challenges to Infrastructure Development Success

- LNG vehicle equipment, ISO 12614 on LNG vehicle onboard components, ISO 12617 on LNG connector and intention of new project on LNG vehicle onboard system
- ISO 16924 on LNG stations for fuelling vehicles and LNG vehicle tanks
- Relation of above developments to UN/ECE/R110 extension for LNG

**Vaclav Chrz**, Project Leader for The ISO Standard on Fuelling LNG Stations, **ISO**

## 12.00 Round Table Discussion: Making Recommendations And Identify Stakeholders Responsible For Taking Ownership

- This session will allow the audience to explore further the areas of immediate action and potential future threats and how best to overcome these challenges
- Facilitated by the chair this session will uncover the next steps required to move forward infrastructure development

**Christopher Maltin**, Founder and Chairman,  
**Organic Power Holdings**

## 12.30 Lunch and Networking

## 13.30 Action Focused Session: Who Owns The Infrastructure Problem? How Can You Collaborate For Infrastructure Success

- Experience of using and operating fleets and fuelling stations

- Insight into forging lasting commercial partnerships
- Opportunities to replicate success and expand your operations

**Peter Hendrickx**, Marketing & Sales Manager, **Rolande**

## 14.10 LNG Supply Economics

- US LNG exports will eventually result in gas price convergence and massive increase in global LNG liquefaction capacity planned
- Oil prices may drop but gas will remain competitive and this opens potential window for gas to be used in vehicle sector
- Different pathways for the transition: LNG, CNG and LPG

**Peter Stewart**, Chief Energy Analyst, **Interfax**

## 14.50 Afternoon Refreshments and Networking

## REGULATORY AND POLICY LANDSCAPE

## 15.30 Country Crossroads – Exclusive Intelligence on the Regulatory Outlook for LNG Vehicles Over The Next 6 Years

- A long-term alternative fuels strategy for Europe
- Build-up of alternative fuel infrastructure across Europe
- The strategic role of LNG in a comprehensive alternative fuel mix

**Franz Söldner**, Advisor to the European Commission,  
Former Directorate General for Mobility and Transport,  
**European Commission**

**Antonio Tricas**, Cabinet of Vice-President Siim Kallas,  
Directorate-General for Mobility and Transport **European Commission**

## 16.10 Project Economics Spotlight Session: Overcoming The Primary Barriers To Entry To The NGV Market

- Identifying the primary barriers to entry into the NGV market
- Overcoming the barriers to the uptake of LNG by disseminating best practice and sharing knowledge (including identification of infrastructure growth and long term fuel duty trends)
- The next steps to decarbonising your fleet

**Andy Eastlake**, Managing Director, **Lowcvp**

## 16.50 Action Focused Session: Moving Toward a Sustainable Commercial Market for L-NGVs'

- Conditions that will drive the market forward
- The roles of each of the stakeholders: economics (the price outlook for fuels and technologies)
- Role of governments and gaps that could be filled
- Technology availability private sector actions to overcoming the chicken & egg syndrome

**Jeff Seisler**, CEO, **Clean Fuels Consulting**

## 17.20 Chairman's Closing Remarks

## Workshop A: Exploring The Alternative Fuel Infrastructure Directive For Europe until 2025 - Application And Future Prospects

Date: 28th March 2014

Time: 09.00 – 16.00

This workshop is designed for every stakeholder in the NGV community who are active in the NGV market or are actively considering entering this exciting industry.

Attend this workshop and learn:

- The main elements of the **alternative fuel infrastructure Directive** - application and future prospects
- Implementation of national alternative fuel strategies with **special attention to LNG and others**
- Strategic perspective of linking **LNG infrastructure for road** and waterborne transport (trucks-boats/barges-ships)
- Acceleration of the introduction of natural gas as transport fuel through **combined infrastructure for LNG and CNG**
- Political perspective for LNG as a **global commodity**

This workshop draws on the experience of a key architect of the Clean Power for Transport package and you will leave armed with the latest intelligence on what worked, what didn't and why. Be fully prepared to take action with complete clarity on the future of alternative fuels in Europe.



### Workshop leader

**Franz Söldner**

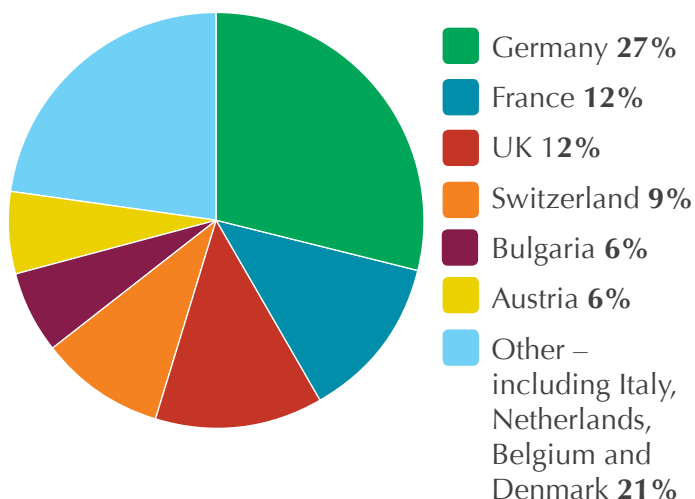
Advisor to the European Commission, Former Directorate General for Mobility and Transport

**European Commission**

European Commission advisor and former Deputy Head of Unit at the European Commission, Brussels, Directorate-General for Mobility and Transport. Main areas: Policy development and coordination, related to clean and energy efficient transport systems, urban transport, alternative fuels, and climate change, in the field of EU transport policy. Between 1993-1999 Franz was group leader at the European fusion energy research project JET in Oxford, UK. Between 1999-2008 Franz was Principal Scientific Officer, Principal Administrator at the European Commission.

## L-NGV 2014

### Countries Attending Last Year



# 60+hrs

of research went into developing the agenda

# 8+hrs

of networking over three days

# Ask your questions

16.5 hours of interactive sessions and workshops

## Sponsorship Opportunities



Miles Harley

If your organisation needs to raise its profile, promote products and services or develop new partnership opportunities in the NGV industry, please contact:

tel: +44 (0)20 3141 8797

email: mharley@hansonwade.com

## Working with Hanson Wade

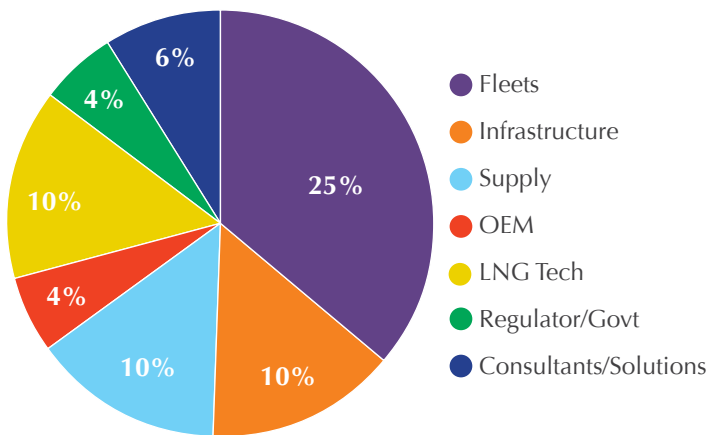
When you work with Hanson Wade you work with a partner focused on your success. Your investment in both time and money needs to generate a return.

Our clients want that too and that's why they work with us. They want to reach a targeted audience and eliminate wastage from their marketing activities. They work with us because we deliver results. We're proud of this fact.

Our research identifies ground breaking issues and allows you to influence industry thinking at an early stage. Our expertise is recognised and respected by the industry. And our events are focused, leading edge and attended by people looking for knowledge before making decisions.

## Expected Industry Breakdown

Who will I meet?



"Attended by first rate professionals."

Saudi Aramco

"The opportunity to interact and network with participants is very valuable."

Tamrose

"Hanson Wade is a well respected company."

Halliburton

## Endorsed By



## Media Partners



**Baltic Transport**  
Journal

## Past Attending Companies



SOLBUS

## Register

Tel: +44 (0) 20 3141 8707  
Email: join@hansonwade.com

Mail:  
Hanson Wade  
Charter House  
13-15 Carteret St  
London, SW1H 9DJ

## Team Discounts

- 10% discount – 3 delegates
- 15% discount – 4 delegates
- 20% discount – 5 or more delegates

Please note that discounts are only valid when three or more delegates from one company book and pay at the same time.

## Venue and Accommodation

Venue  
Grand Connaught Rooms  
61-65 Great Queen St, London WC2B 5DA

Accommodation  
Overnight accommodation is not included in the registration fee, however accommodation options will be sent out with your confirmation email upon registering.

## Event Prices

| Package  | Register Before 6th December 2013* | Register before 10th January 2014* | Register before 14th February 2014* | Standard Price              |
|--|------------------------------------|------------------------------------|-------------------------------------|-----------------------------|
| <input type="checkbox"/> 2 Day Conference + Workshop A | £2748 + VAT*<br>(save £350)        | £2798 + VAT*<br>(save £300)        | £2848 + VAT*<br>(save £250)         | £2898 + VAT*<br>(save £200) |
| <input type="checkbox"/> 2 Day Conference Only         | £1849 + VAT*<br>(save £150)        | £1899 + VAT*<br>(save £100)        | £1949 + VAT*<br>(save £50)          | £1999 + VAT*                |
| <input type="checkbox"/> Workshop A                    | £1,199                             |                                    |                                     |                             |
| <b>FLEETS</b>  |                                    |                                    |                                     |                             |
| <input type="checkbox"/> 2 Day Conference + Workshop A | £75 + VAT*                         |                                    |                                     |                             |
| <input type="checkbox"/> 2 Day Conference Only         | £75 + VAT*                         |                                    |                                     |                             |
| <input type="checkbox"/> Workshop A                    | £75 + VAT*                         |                                    |                                     |                             |

\*All discount offers (including team discounts) require payment at the time of registration to receive any discount. 'Early Bird' discounts require payment at time of registration and on or before the cut-off date to receive any discount. All discount offers cannot be combined with any other offer. The conference fee includes lunch, refreshments and course documentation. The fee does not include travel or hotel accommodation.

**\*VAT is Charged at 20%**

## Delegate Details

Title: ..... Forename: ..... Surname: .....

Job Title: ..... Company/Organisation: .....

Email: ..... Direct Manager: .....

Address: .....  
.....  
..... Postcode: .....

Country: ..... Direct Telephone: .....

Direct Fax: ..... Mobile: .....

Switchboard: ..... Signature: ..... Date: .....

## Payment Details

Number of delegates:  Amount: £ ..... Conference Documentation:  Credit Card:  Visa  Mastercard  Amex

Card No:                 Valid from:   /   Expiry Date:   /

Cardholder name: .....

Signature: ..... Date: .....

Card billing address: .....

## TERMS &amp; CONDITIONS

Full payment is due on registration. Cancellation and Substitution Policy: Cancellations must be received in writing. If the cancellation is received more than 14 days before the conference attendees will receive a full credit to a future conference. Cancellations received 14 days or less (including the fourteenth day) prior to the conference will be liable for the full fee. A substitution from the same organisation can be made at any time.

Changes to Conference & Agenda: Hanson Wade reserves the right to postpone or cancel an event, to change the location or alter the advertised speakers. Hanson Wade is not responsible for any loss or damage or costs incurred as a result of substitution, alteration, postponement or cancellation of an event for any reason and including causes beyond its control including without limitation, acts of God, natural disasters, sabotage, accident, trade or industrial disputes, terrorism or hostilities.

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